

## Message Text

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PAGE 01 BELGRA 00231 161134Z POSS DUPE  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----021184 161358Z /45  
R 131320Z JAN 78  
FM AMEMBASSY BELGRADE  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4479

UNCLAS BELGRADE 0231

E.O. 11652: N/A  
TAGS: BTIO, BFOL, YO  
SUBJECT: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING

1. 77 BELGRADE 9259
2. 479/01/P0003 (UPDATE)
3. 011378
4. DIRECTOR GENERAL OF JUGOHRUM MR. VELIMIR GINOVSKI VISITED  
COMMATT YESTERDAY AND PROVIDED MORE DETAILS AND BACKGROUND  
INFORMATION ON THIS OPPORTUNITY. JUGOHRUM IS CHEMICAL  
COMPLEX IN MACEDONIA. MOST OF THEIR PRODUCTION IS BASED ON CHROME  
OR SILICIUM. THEY EXPORT ABOUT TEN MILLION DOLLARS WORTH OF  
FERROCHROME AND SILICIUM METAL T SEVERAL WELL KNOWN US FIRMS  
UNDER FIVE YEAR ARRANGEMENT. JUGOHRUM IS NOW DIVERSIFYING  
AND HAS DECIDED TO BUILD A PLANT FOR DISPOSABLE MEDICAL  
PLASTIC GOODS. RAW MATERIAL WILL BE PROVIDED BY NEARBY SKOPJE  
CHEMICAL FIRM OHIS. OHIS WILL SUPPLY JUGOHRUM WITH PVC BASE  
OF 30 PPM QUALITY. PRODUCTION PROGRAM WILL BE ONE SHIFT  
PRODUCING 1,000 TONS OF NONFLAMMABLE AND NONTOXIC GRANULATE  
ANNUALLY. JUGOHRUM WILL THEN MAKE MEDICAL PLASTIC TUBES AND  
PROCESS THEM INTO: THREE MILLION TRANSFUSION AND THREE MILLION  
INFUSION SYSTEMS; 500,000 PRDIATRIC BABY SYSTEMS; 10,000  
CATHETERS AND PROBES AND OXYGEN MASKS; 60,000 TUBES FOR  
ATTACHMENT ON MICROFILTRATION UNITS FOR RENAL DIALYSIS;  
AND MISCELLANEOUS OTHER DISPOSABLE PLASTIC TUBES. LATER  
JUGOHRUM INTENDS TO MANUFACTURE DISPOSABLE SURGICAL APPAREL

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AND MATERIALS. JUGOHRUM IS OPEN TO CREDIT AND JOINT VENTURE  
PROPOSALS, BUT CASH SALE IS NOT RULED OUT. ESTIMATED VALUE IS  
BETWEEN DOLS 1.5 AND 2 MILLION. JUGOHRUM IS LOOKING FOR EQUIPMENT  
ONLY. LICENSE AND KNOW-HOW FOR PRODUCTION OF GRANULATE ALREADY  
OBTAINED FROM SWISS FIRM REHAL. EQUIPMENT SHOULD COVER THE  
FOLLOWING ROUGH SPECIFICATIONS: PREPARATION AND PRODUCTION  
OF GRANULATE (PVC BASE 30PPM); TWO EXTRUDERS FOR MEDICAL TUBES;

EIGHTEEN PRESSES FOR CATHETERS AND PROBES; FOUR MACHINES  
FOR PIERCING CATHETERS; AND AUTOMATIC LINES FOR ASSEMBLY AND  
PACKAGING OF FINISHED MEDICAL SYSTEMS.

POST BELIEVES THERE IS HIGH PROBABILITY THAT US FIRMS CAN  
SUCCESSFULLY COMPLETE THIS TRANSACTION, AND FOR THAT REASON IS  
REQUESTING SPECIAL HANDLING.

EAGLEBURGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978BELGRA00231  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Review Markings:**  
Sheryl P. Walter  
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